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Workshop: Training on Financial Data Analysis in Higher Education - Handout: IPEDS template

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	2012	2013	2014	2015
Instruction Salaries (1)	73859139	72422452	79755558	79113227
Instruction Benefits (2)	22418937	22836284	25092728	23798058
Instruction Sal + Ben (3)	96278076	95258736	104848286	102911285
Total Salaries (4)	202151328	198436752	206190545	206694383
Total Benefits (5)	72840621	73470784	77794522	74654832
Total Sal + Ben (6)	274991949	271907536	283985067	281349215
Total Expenses (7)	463744968	462408146	484653502	477892491
Institutional Support Salaries (8)	18467292	15163324	16795431	17265125
Research Salaries	36007828	36100681	34292435	33606877
Research Benefits	9708366	10267216	10223870	9587333
Research Sal + Ben	45716194	46367897	44516305	43194210

	2012	2013	2014	2015
Instruction Sal + Ben as a % of Total Expenses = (3) / (7)	30.6%	30.6%	30.8%	30.6%
Instruction Sal + Ben as a % of Total Sal + Ben = (3) / (6)	51.6%	52.1%	52.6%	51.9%
Instruction Sal / Total Sal = (1) / (4)	54.3%	54.7%	55.3%	54.5%
Institutional Support Sal / Total Sal = (8) / (4)	9.1%	7.6%	8.1%	8.4%
Total Sal + Ben / total Expenses = (6) / (7)	59.3%	58.8%	58.6%	58.9%

good to be single digits

typical is 60