

March 2017

Workshop: Training on Unionization and Collective Bargaining for Academic Labor - Handout: Agenda

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Workshop Training on Unionization and Collective Bargaining for Academic Labor

Agenda

1. Intros (15 min)
2. Power Mapping/Analysis – Larry (30-45 min)
3. Scenario for 1st Contract – David (15 min)
4. Act I Getting to the Table – Break-out with scenario and chart (instructions & report back led by Larry/Deborah) (60 min)
5. Break – 10 minutes
6. Our Approaches at the Table – All 3 and large group discussion led by David) (60 min)
7. Post-Ratification & Representation in New Political Moment – Deborah/David (45 min)